



Role overview

Enterprise Sales Executive

“

Connecting communities to events and causes

Used by over 3 million volunteers and staff worldwide, Rosterfy helps charities, cities, universities, sporting federations and major events, automate their workforce management across recruitment, screening, scheduling, communications, and training to better engage and retain your volunteers.

Our end-to-end Volunteer Management Software redefines how organisations achieve cost efficiencies, scalability, and ensure compliance with volunteer programs.

Our Customers



100M

volunteer hours powered by Rosterfy

26

countries use Rosterfy

3M

volunteers and staff use Rosterfy

The evolution of Rosterfy



Our story

When founders (and cousins) **Bennett Merriman** and **Shannan Gove** completed their university degree, they like many others struggled to find relevant work experience opportunities. Instead of being disheartened they were inspired.

The duo created **Event Workforce** (now known as **Spark Event Group**) to help connect motivated university students with work experience opportunities throughout Australia.

As company grew to become Australia's largest casual staffing provider, the founders realised that they needed to ditch the spreadsheets in order to support their growing database of volunteers and casual staff. With the help of their friend, **Chris Grant**, the team built an online platform that provided a technical end to end solution to volunteer and workforce management now known as **Rosterfy**.

Today, Rosterfy works with a broad range of clients, big and small, to streamline volunteer and workforce management.



Pictured from left to right: Shannan Gove, Bennett Merriman and Chris Grant



Accelerate your career progression at Rosterfy!

Rosterfy are committed to redefining volunteer management software throughout the globe. Unlike other SaaS organisations, Rosterfy is committed to actively making a positive impact in the world.

With 40+ employees globally, Rosterfy are well funded ([Bailador Investment](#)) and are committed to delivering not only a world class solution for our customers, but to championing and supporting our employees to soar alongside our product.

Our Values



RESPECTED

We behave in a way that earns the respect of our teammates, clients, partners and the wider industry. People want to work here.



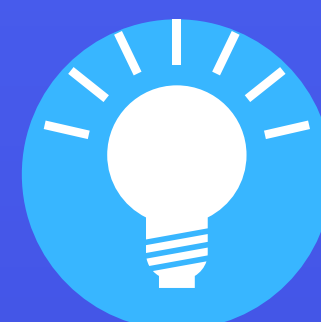
RELIABLE

We are responsive, accountable and trustworthy to ourselves & our clients. We do the simple things really well.



BRAVE

We always show up no matter the challenge or situation. The greater the obstacle, the greater the glory in overcoming it.



INNOVATIVE

Our team, our product and our aspirations have no boundaries.



INCLUSIVE

One team, one dream. We are better together and always have each others backs. Our communication is inclusive and there are no silo's.

Make Rosterfy your career defining moment



Paige Farrell
Product Owner

 **2019**
Started at Rosterfy as Client Success Manager

 **2021**
Promoted to Head of Client Success

 **2023**
Promoted to Product Owner



Matt Boik
Engineering Lead

 **2017**
Started at Rosterfy as Full Stack Developer

 **2021**
Promoted to Engineering Lead

 **2024**
Manages entire Development Team globally - 10+ employees

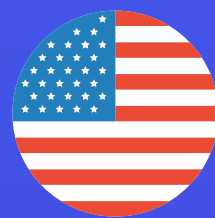
Rosterfy's point of difference

We are a growing company with big global ambitions. You will be a key member of the management team with the ability to contribute and make an impact on a global scale.

- Incentive bonuses based on set KPI's.
- Flexible work hours are available to assist working with an international team.
- Remote work available with an office to be based.
- A role with autonomy within a globally recognised, purpose driven, growing company.
- Professional development opportunities.
- Opportunity to connect with your community with volunteering encouraged during work hours.



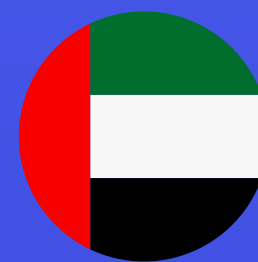
Sydney Office
Melbourne Office



Dallas Office
Colorado Office



London Office



Dubai Office



Our people matter



Pledge 1%

With a mission to connect communities it's important that we encourage our employees to give back to organisations close to their heart, through volunteering

Rosterfy are committed to contributing 1% of employees time to volunteering initiatives; including 4 paid volunteering day a year!

Upskilling and training

We want our employees to be the best version of themselves and have dedicated budget for training and upskilling.

Travel opportunities

With a global team, enjoy the opportunity to meet your colleagues and clients with opportunity to travel around the world, courtesy of Rosterfy,

Celebrate with the team!

From birthdays to team bonding activities to Friday night drinks, we're committed to making work a place that you want to be!

Paid maternity leave

jsdahfjksdhfkdjshk

Incentive program

Any successful customer referrals will earn our employees **10% of the customers first year license fee.**

Know a superstar employee? Successfully refer a new team member and you'll be eligible for a **\$5,000 bonus.**

Bonusly rewards!

We encourage all of our employees to reward their colleagues and shout out employee contributions that align with our values. Redeem gift cards, meal vouchers or donate to your favourite charity!

Employee Engagement Survey Results



94%

I am proud to work at Rosterfy

***Global average is 86%

94%

I have confidence in the leaders at Rosterfy

88%

I see myself working at Rosterfy in 2 years time

**Global average is 66%

88%

My physical space is enjoyable to work in



The Role

Be a part of something special and accelerate your career at Rosterfy

Role overview



Senior Finance Manager

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Skills & Experience

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

- Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.
- Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.
- Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur.
- Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.
- Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.
- Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.
- Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur.
- Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Key Experience

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

- Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.
- Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.
- Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur.
- Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Rosterfy Resources



Engaged Volunteer Podcast

Want to learn about some of the fantastic volunteer programs we're working with or just volunteering in general? Check out Rosterfy's podcast to hear from FIFA, Sydney Children's Hospital Foundation, SXSW, The Super Bowl, Golf Australia, Formula E and many more!

[Listen now](#)



White Papers

Keen to be in the know regarding the latest thought leadership in volunteer management and engagement? Take a look at our extensive catalogue of white papers.

[Download now](#)



Case Studies

Understand how Rosterfy is changing the way organisations recruit, manage and engage their volunteers through our customer case studies.

[Read now](#)



bring volunteer management to life